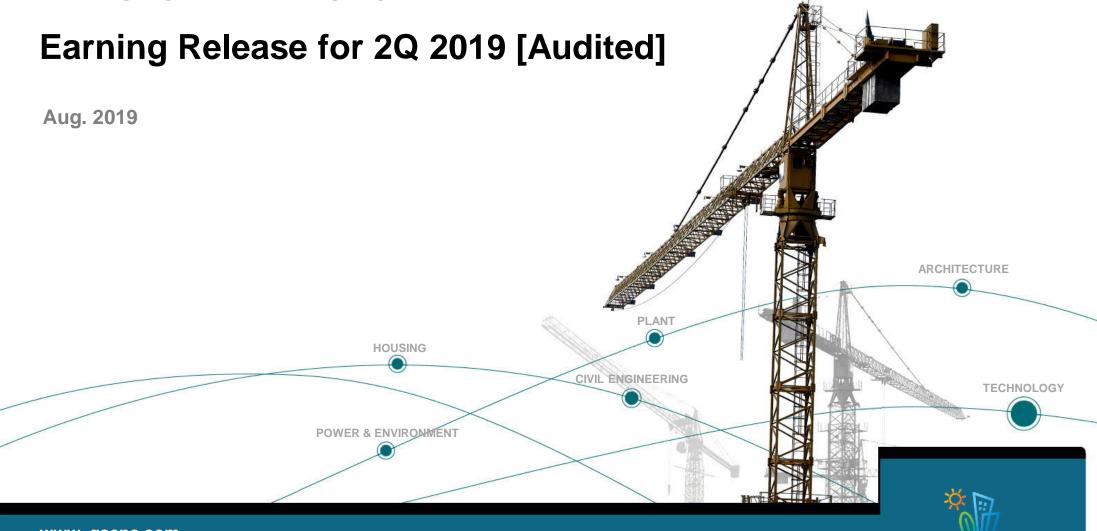
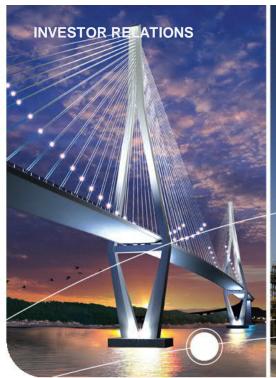


GS E&C Core Values

### **INVESTOR RELATIONS**













This material contains forward-looking statements that include our current beliefs and expectations on market factors and information obtained outside GS E&C, which are subject to uncertainties. Due to the volatility of these factors, actual results may differ from those set forth in the presented statements. Information found here should not be solely relied upon for making any investment decision, this material is provided as a reference purpose only for the investors. GS E&C shall not be responsible for any trading or investment decisions made based on this information.

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- 04 \_ Sales Revenues & Profits
- 05 \_ Financial status [BS & IS]

# **Summary(Yearly Basis)**



	1H18	1H19	Ratio (YoY)
New Orders	5,326	3,973	-25.4%
Sales Revenue	6,709	5,177	-22.8%
Gross Profit (%)	835 (12.5%)	696 (13.4%)	-16.6%
Operating Profit (%)	609 (9.1%)	397 (7.7%)	-34.8%
Ordinary Profit (%)	501 (7.5%)	391 (7.5%)	-22.0%

# **Summary(Quarterly Basis)**



	2Q18	1Q19	2Q19	2Q18:2Q19	1Q19:2Q19
New Orders	3,354	1,375	2,598	-22.5%	88.9%
Sales Revenue	3,582	2,602	2,575	-28.1%	-1.0%
Gross Profit (%)	332 (9.3%)	354 (13.6%)	342 (13.3%)	3.0%	-3.4%
Operating Profit (%)	219 (6.1%)	191 (7.3%)	206 (8.0%)	-5.9%	7.9%
Ordinary Profit (%)	190 (5.3%)	178 (6.8%)	213 (8.3%)	12.1%	19.7%

## **New Orders**



				(U	Jnit: KRW bn)
Division	1Q19	2Q19	1H19	Ach. Rate	19Y(P)
Domestic	1,200	2,317	3,517	35%	10,017
Overseas	175	281	456	13%	3,453
Infra (Civil)	72 (*-7)	361 (*12)	433 (*5)		
Plant	117 (*91)	1,349 (*141)	1,466 (*232)		
Building	170 (*91)	141 (*128)	311 (*219)		
Housing	1,016	747	1,763		
Total	1,375	2,598	3,973	29%	13,470

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	(Unit : KRW bn)
Division	Major New Projects
Infra (Civil)	<ul> <li>Suwon-Kwangmyung Highway Operation &amp;</li> <li>Maintenance (324)</li> <li>Busan Jisa Global Business Complex (73)</li> </ul>
Plant	- GS Caltex MFC Project (1,140) - Zakarpattia Solar Plant (Ukraine) (58) - SGCC Upgrade Project (Uzbekistan) (52)
Building & Housing	<ul> <li>Cheolsan 10, 11 (298)</li> <li>Sungnam Sanseong Redevelopment (216)</li> <li>Gwangju Unam No.3 Reconstruction (212)</li> <li>Guri Sutaek E Area Resconstruction (192)</li> <li>Anyang Bisan 3 Area Redevelopment (149)</li> <li>Daegu Sincheon Mixed-use apartment (127)</li> </ul>



<sup>\*</sup>Overseas

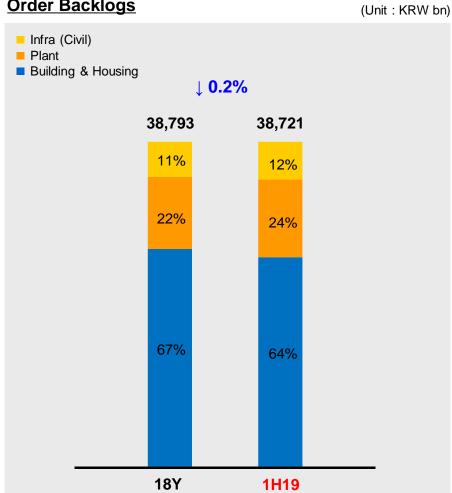
## **Order Backlogs**



(Unit: KRW bn)

#### **Order Backlogs**





#### **Order Backlogs by Division**

			(01 11
Division	18Y	1H19	Ratio
Infra (Civil)	4,208	4,499	6.9%
Plant	8,619*	9,279**	7.7%
Building & Housing	25,966	24,943	-3.9%
Domestic	30,209	30,538	1.1%
Overseas	8,584*	8,183**	-4.7%
Total	38,793	38,721	-0.2%

<sup>\*</sup> GS Inima Environment S.A's backlog is included (Approx. 3.76tn as 18Y)

<sup>\*\*</sup> GS Inima Environment S.A's backlog is included (Approx. 4.39tn as 1H19)

### **Sales Revenue**



(Unit: KRW bn)

# **Sales Revenue** (Unit: KRW bn) Infra(Civil) Plant Building&Housing Others **↓22.8**% 6,709 9% 5,177 8% 35% 31% 55% 60% 1% 1H18 1H19

#### **Sales Revenue by Division**

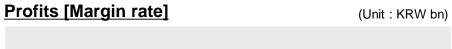
Division	1H18	2Q18	1H19	2Q19	1H:1H
Infra (Civil)	586	316	445	215	-24.1%
Plant	2,382	1,262	1,596	758	-33.0%
Building & Housing	3,700	1,984	3,094	1,580	-16.4%
Others	41	20	42	22	2.4%
Domestic	3,940	2,101	3,509	1,851	-10.9%
Overseas	2,769	1,481	1,668	724	-39.8%
Total	6,709	3,582	5,177	2,575	-22.8%

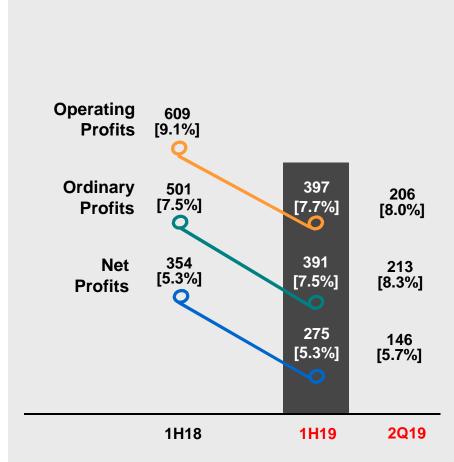
### **Profits**



#### **Gross Profit Margin**

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Division	1H18	1H19	2Q19
Infra (Civil)	9.1%	6.0%	3.7%
Plant	11.4%	12.2%	10.4%
Building & Housing	13.8%	15.2%	16.2%
Others	-2.2%	7.0%	-1.4%
Domestic	13.8%	13.9%	14.0%
Overseas	10.6%	12.5%	11.5%
Total	12.5%	13.5%	13.4%





# Financial Status – Statements of Financial Position (Summary)



Account	16Y	17Y	18Y	1H19
Total Assets	13,377	13,697	12,033	12,940
Cash, cash equivalents & Short-Term financial instrument	2,532	2,642	1,834	1,320
Trade and other receivable	4,997	4,763	4,297	4,725
Inventories	825	1,091	1,034	941
Other current assets	1,205	990	609	672
Tangible Assets	978	897	841	916
Total Liabilities	10,023	10,457	8,409	9,063
Trade and other payables	2,388	2,474	2,023	2,207
Borrowings	3,433	3,905	2,103	2,246
Total Equity	3,354	3,240	3,625	3,877
Capital Stock	355	358	397	400
Debt ratio	298.9	322.8	232.0	233.8

# Financial Status – Statements of Income (Summary)



Ac	ccount	16Y	17Y	18Y	1H19
	Infra(Civil)	1,383	1,298	1,116	445
Sales	Plant	4,771	3,654	4,804	1,596
Revenue	Building & Housing	4,814	6,646	7,138	3,094
	Others	68	81	81	42
-	Total	11,036	11,679	13,139	5,177
Gro	ss Profit	488	803	1,628	696
	Administrative penses	345	485	563	299
Opera	ating Profit	143	319	1,065	397
Ordin	nary Profit	21	(161)	835	391
Ne	t Profit	(20)	(164)	587	275



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